

Japan's Most Profitable Industries 2022

Cissoko & Company



Japanese Industries' Profitability studies **Agenda**



01

How Huge are the Profits at stake in the Land of the Rising Sun?

02

What are Japan's average operating and ordinary profit margins?

03

What is the standard deviation of profits across industries?

04

Which number you need to hit to be crowned Japan's Bronze, Silver, or Gold Medalist of Profitability?

Table of contents

Identifying Japan's Gold Medalists of Profitability

01

Operating Profits of All Japanese Industries (ex-Finance & Insurance)

03

Operating Profit Margin and Standard deviation across Japanese Industries

02

Ordinary Profits of All Japanese Industries and Sectors

04

Japan's Most Profitable Industries in Fiscal year 2021 ending March 31, 2022

05

Is Your company a Japan's Bronze, Silver, or GOLD Medalist of Profitability?



Japan's Ordinary Profits Equation

Mfg. Sector + Non-Mfg. Sector = Total Profits

¥33.1T + ¥63.3T = ¥96.4T

Japanese Market Profits up for Grabs

—

Solving the Total Profits Equation

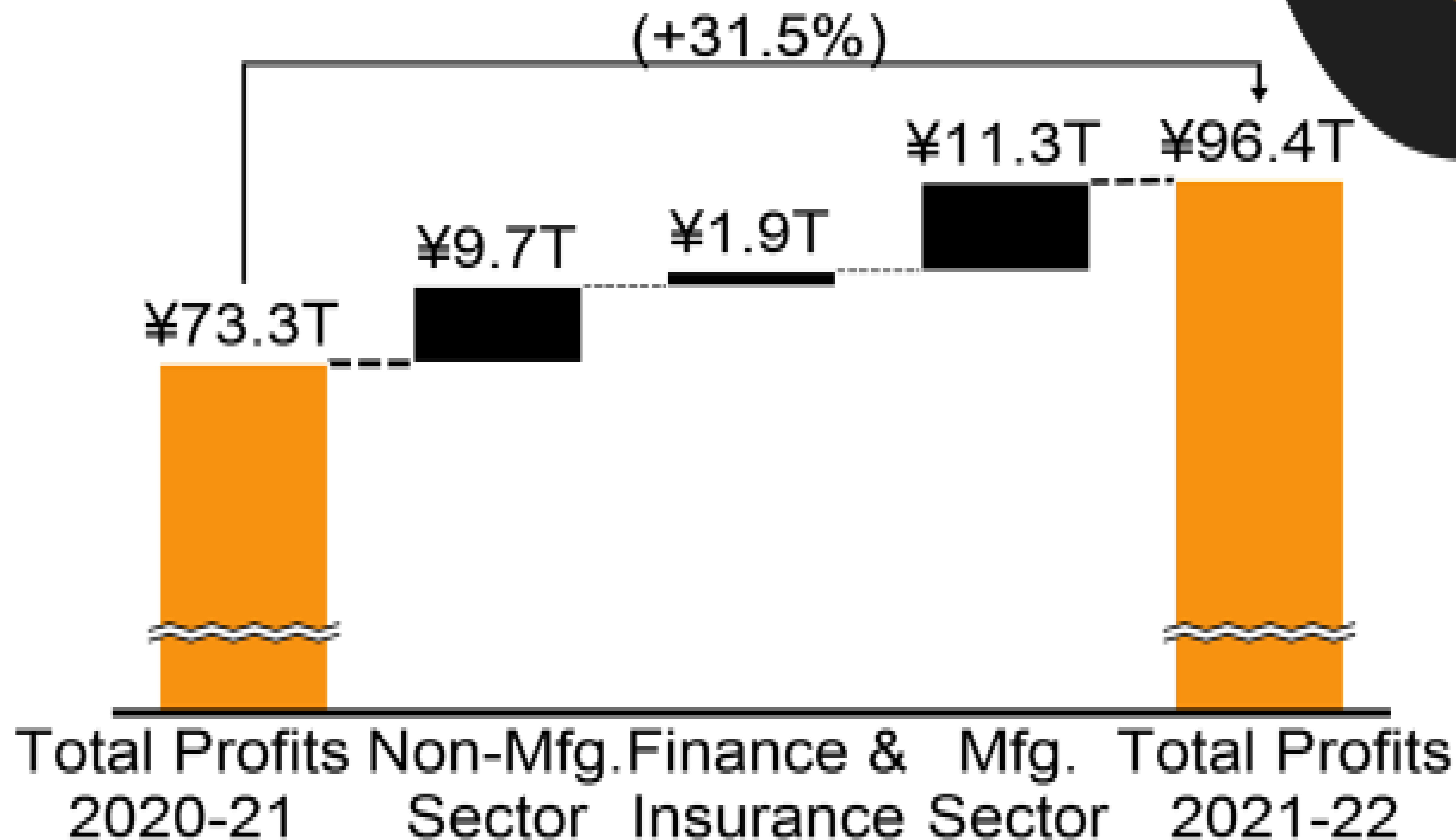
Exhibit 1



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Japanese sectors' Ordinary Profits Trends – Profits Have Soared by 31.5%

Exhibit 2



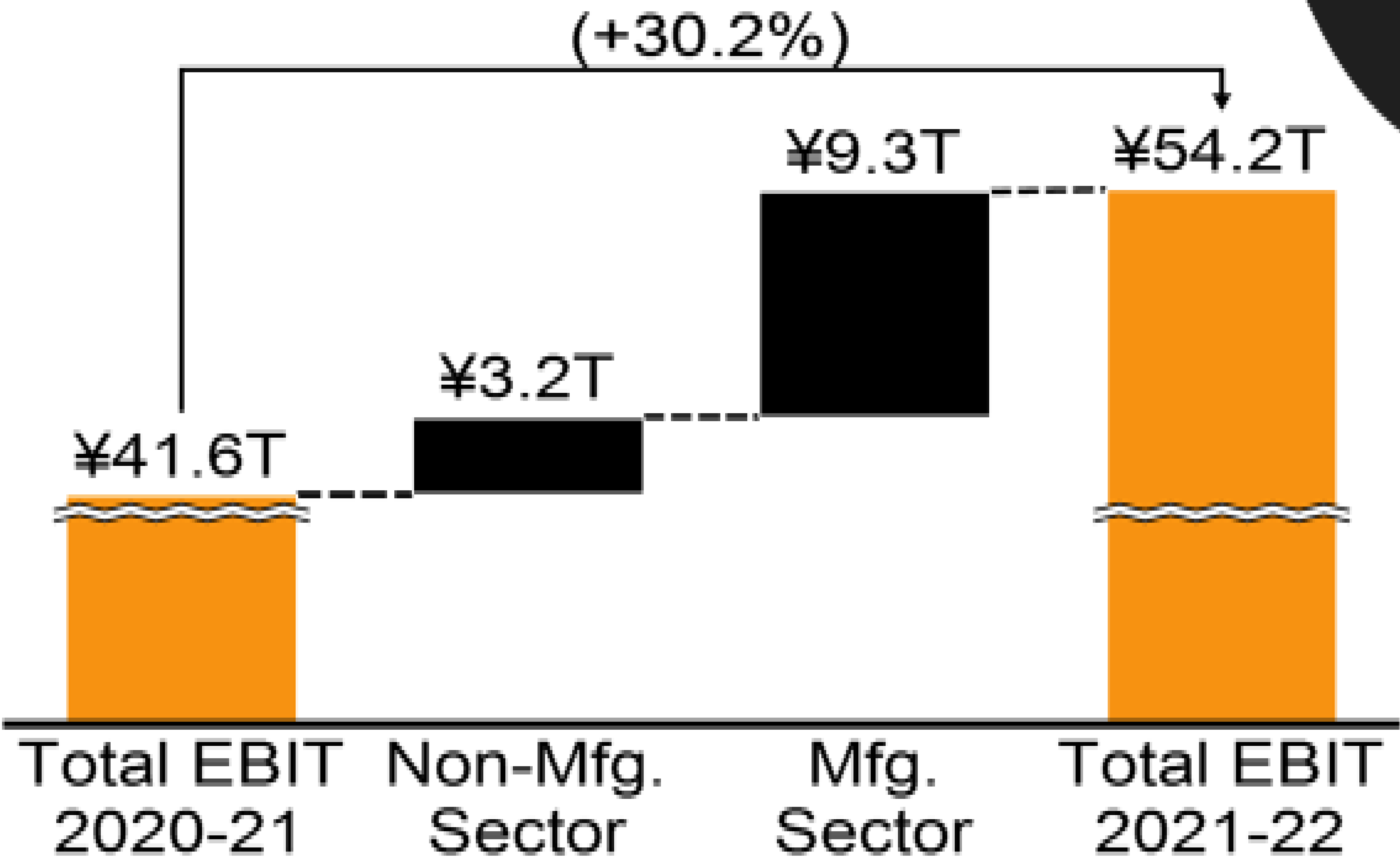
Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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Japanese Industries' Total Operating Profits (ex-Finance & Insurance)

Exhibit 3



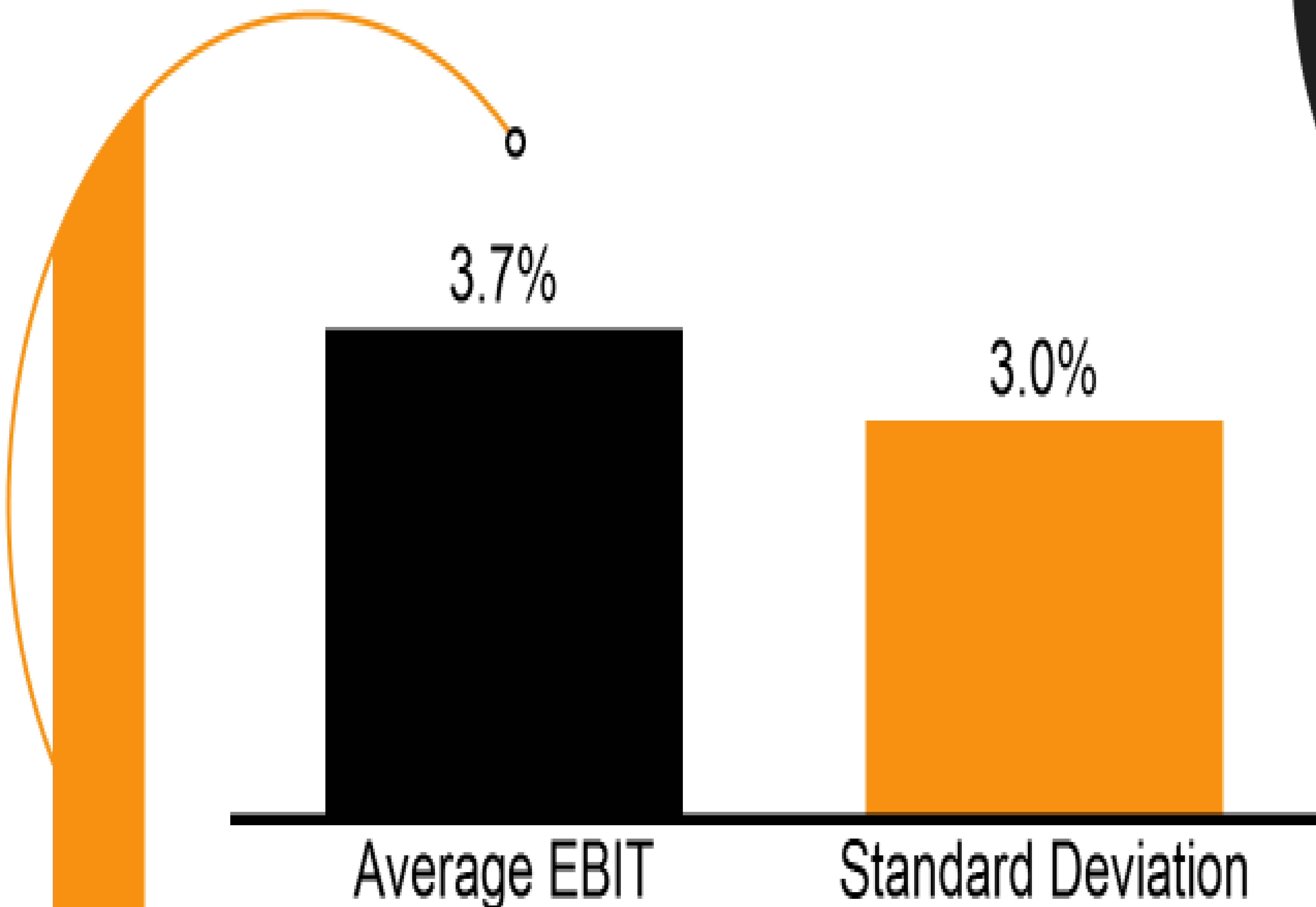
Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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Japanese Industries' average Operating Profit Margin And Standard Deviation in 2021-22 (ex-Fin. & Insurance)

Exhibit 4



Source: Japan official data, Cissoko & Company Intelligence and analysis

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**Japan's Most
Profitable
Industries
2021-22**

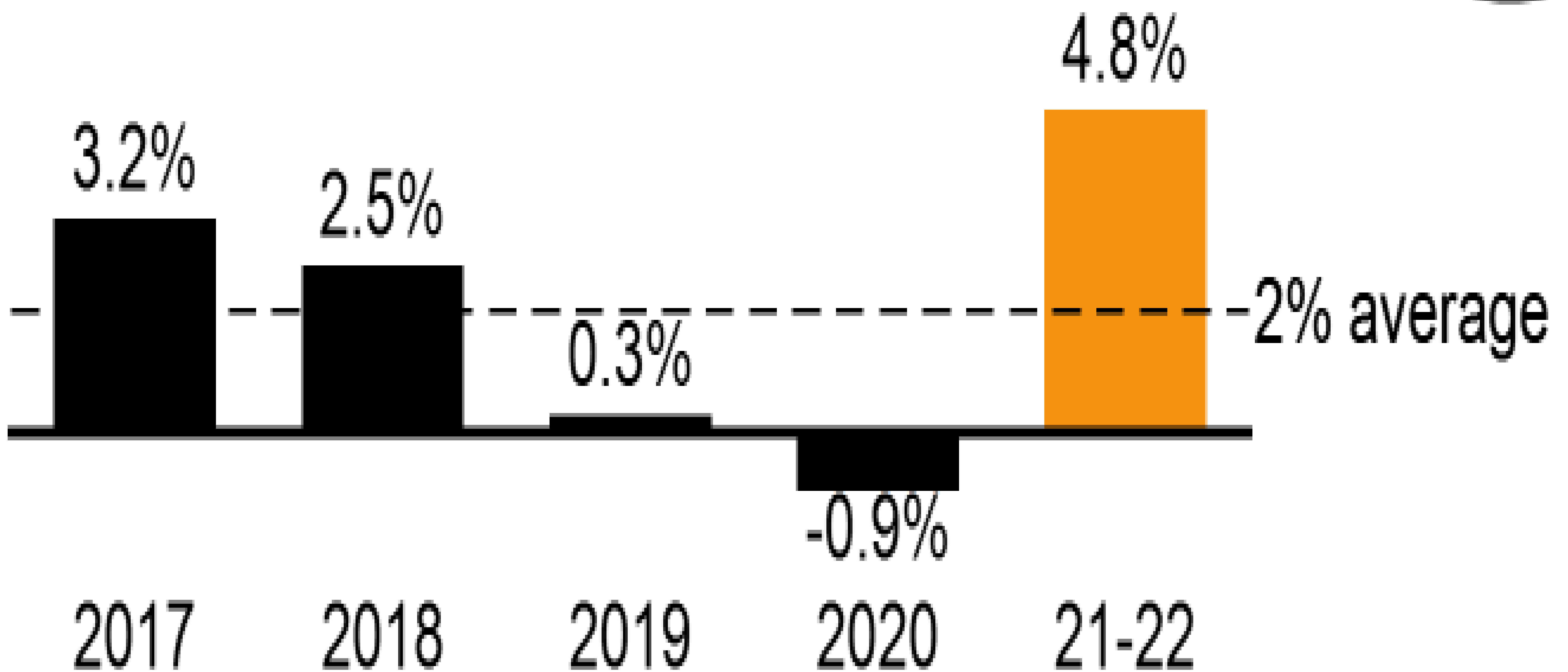
#10

Japan's Iron & Steel Industry –
Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Iron & Steel Industry's Operating Profits Margin Trends – Mfg. Sector

Exhibit 5



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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#9

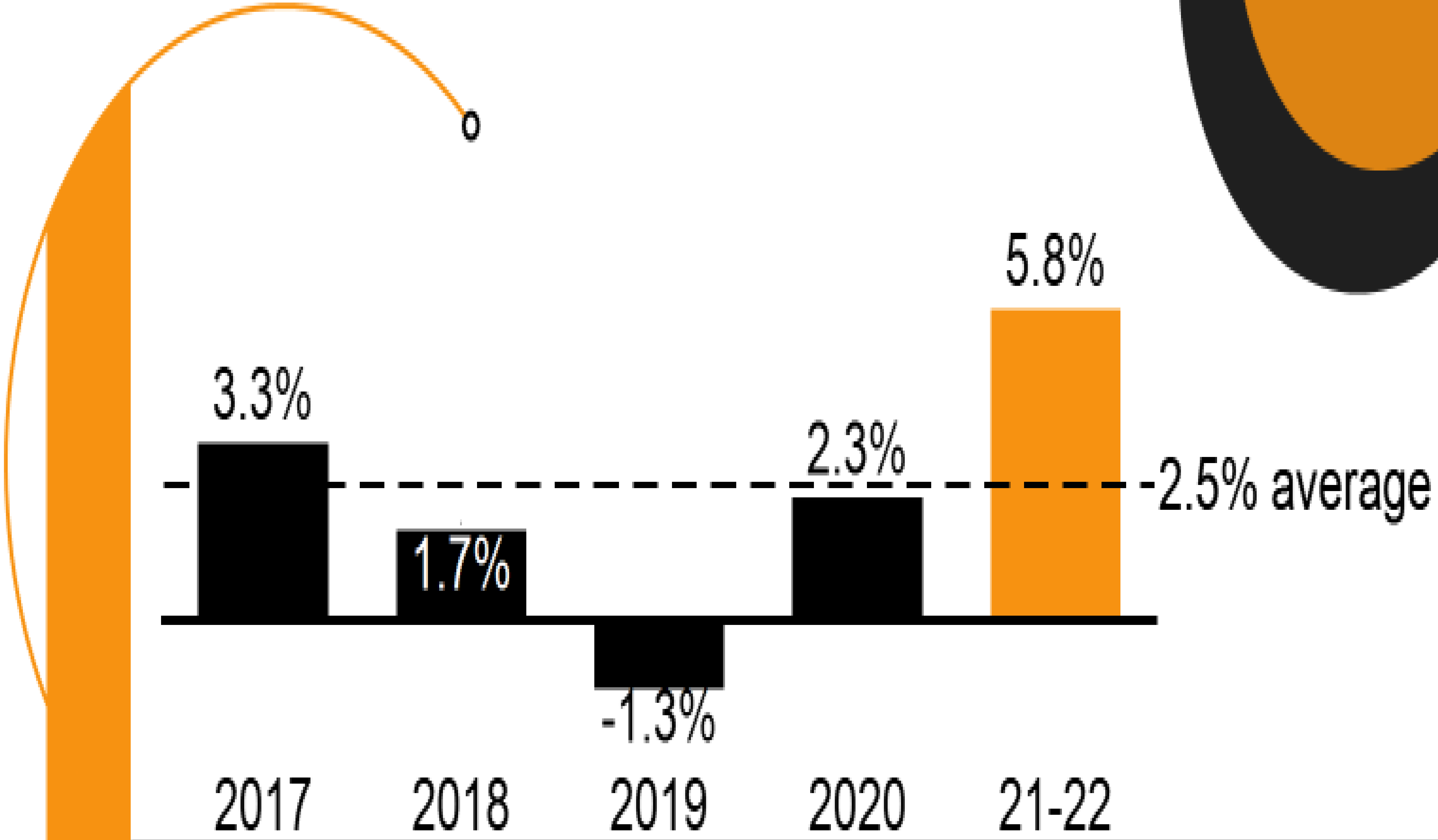
Japan's Petroleum & Coal Products
Industry – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Petroleum & Coal Products Industry's Operating Profit Margin Trends – Mfg. Sector



Exhibit 6



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

Cissoko & Company

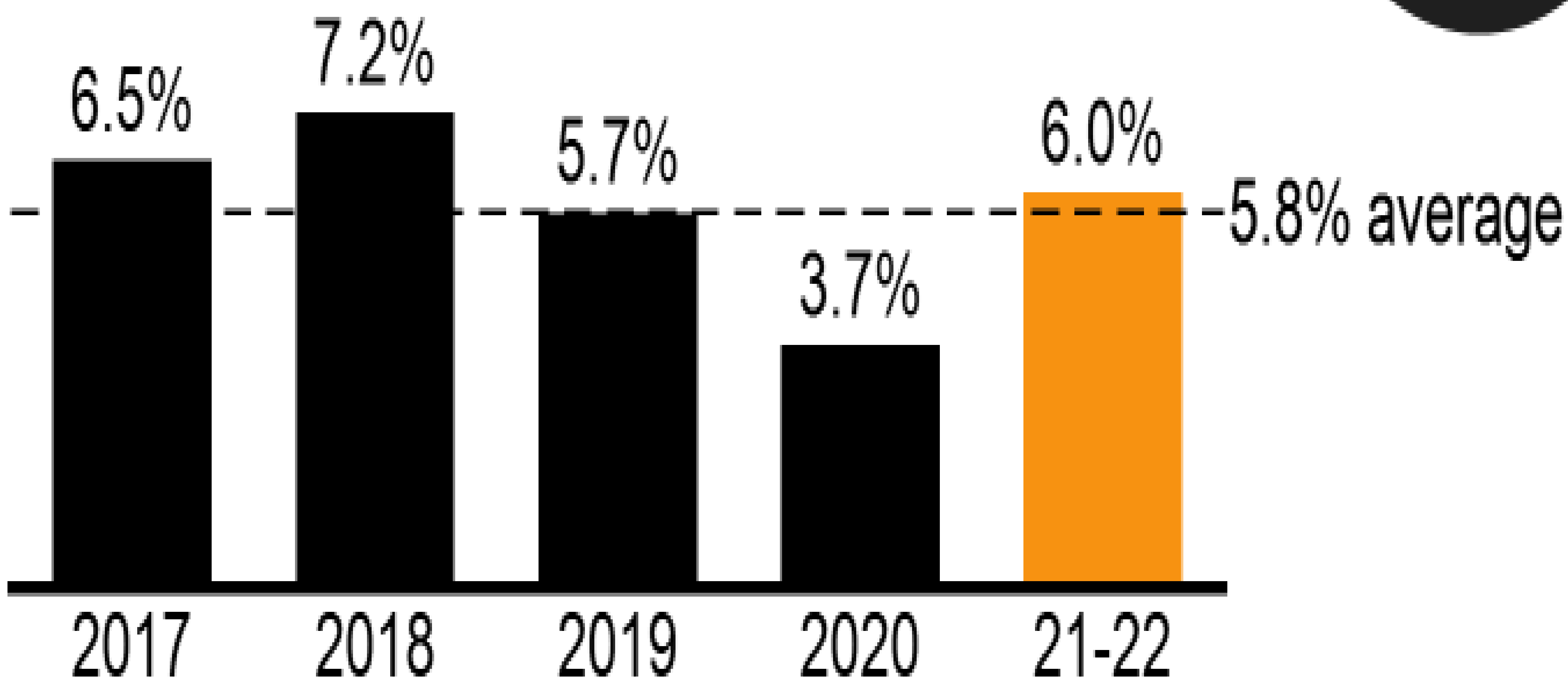
#8

Japan's Production Machinery
Industry – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Production Machinery Industry's Operating Profit Margin Trends – Mfg. Sector

Exhibit 7



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

Cissoko & Company

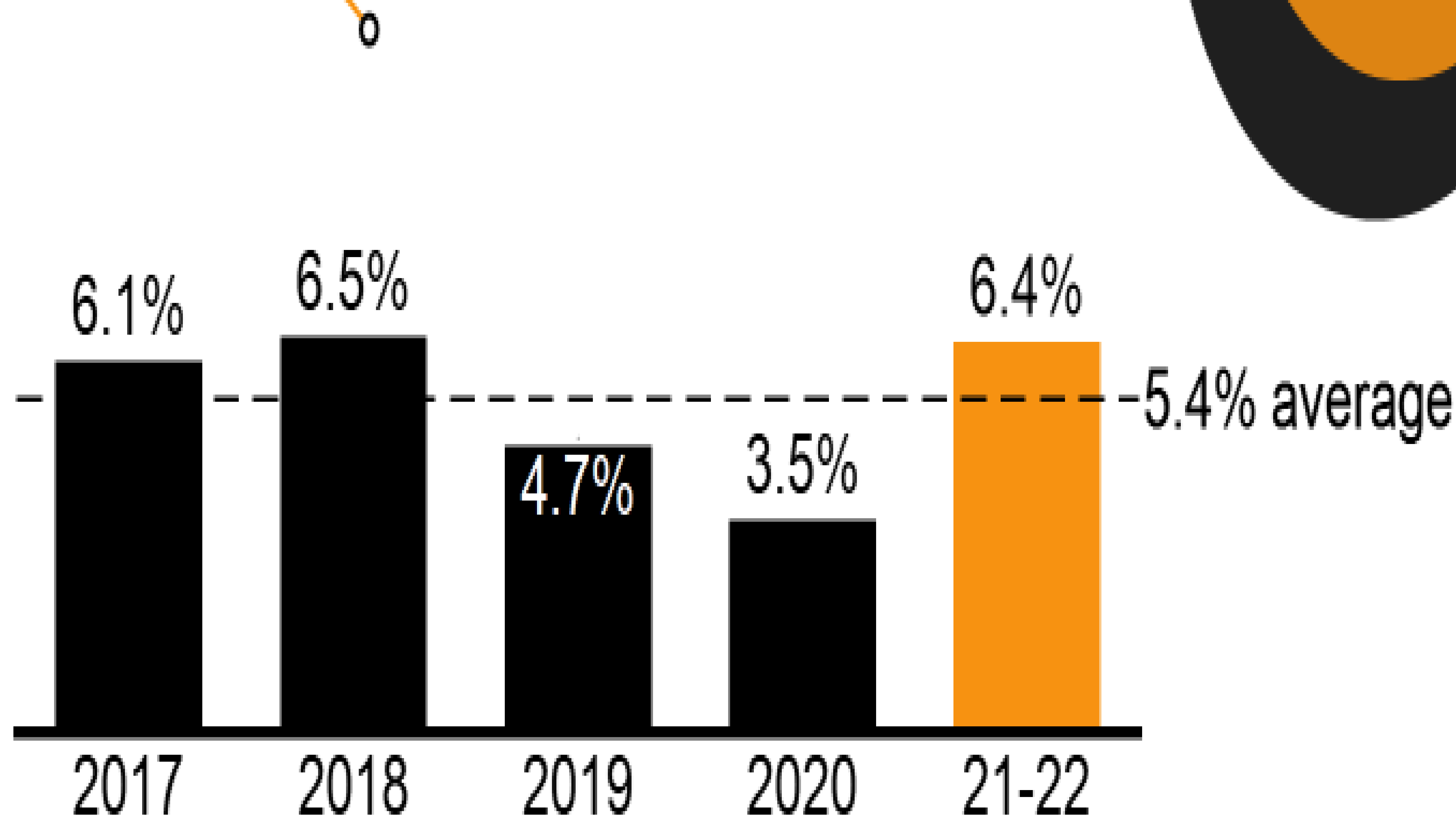
#7

Japan's Business-oriented Machinery
Industry – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Business-oriented Machinery Industry's Operating Profit Margin Trends – Mfg. Sector

Exhibit 8



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

Cissoko & Company

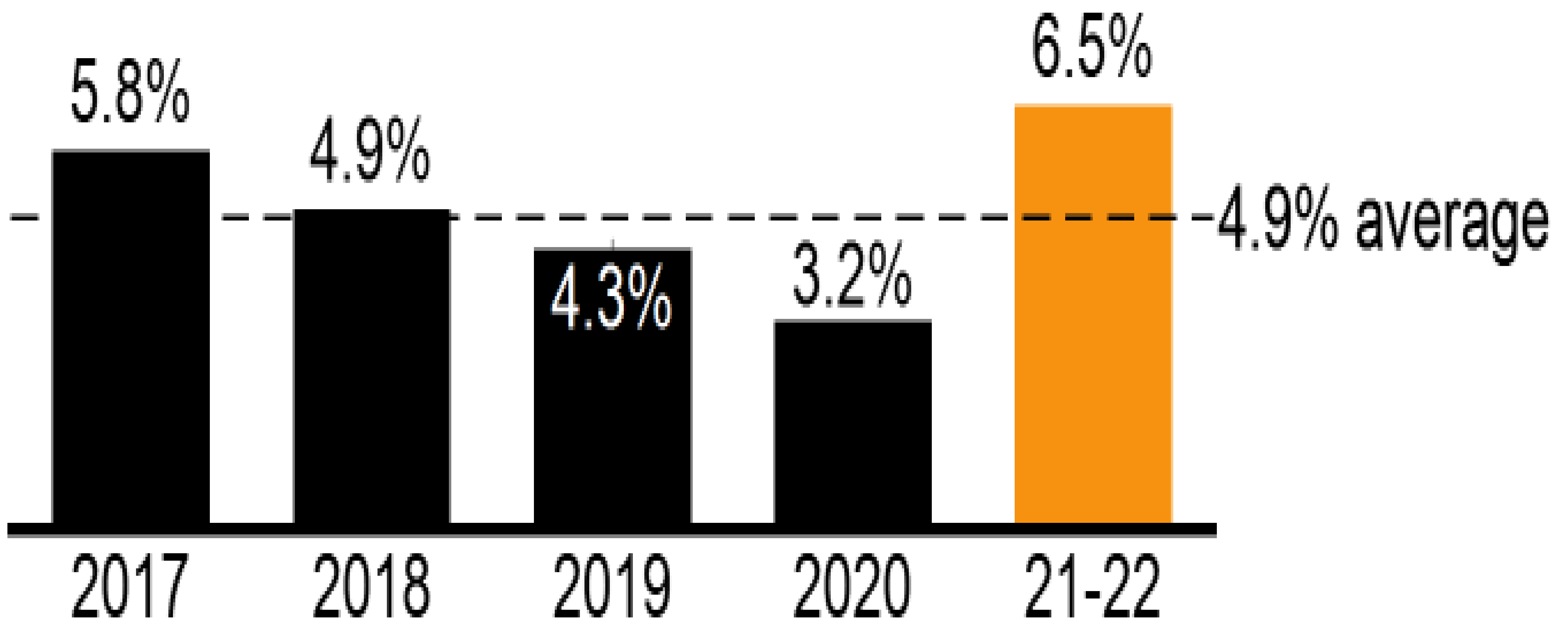
#6

Japan's Electrical Machinery &
Supplies Industry – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Electrical Machinery & Supplies Industry's Operating Profit Trends – Mfg. Sector

Exhibit 9



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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#5

Japan's General-purpose Machinery
Industry – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

General-purpose Machinery Industry's Operating Profit Margin Trends – Mfg. Sector

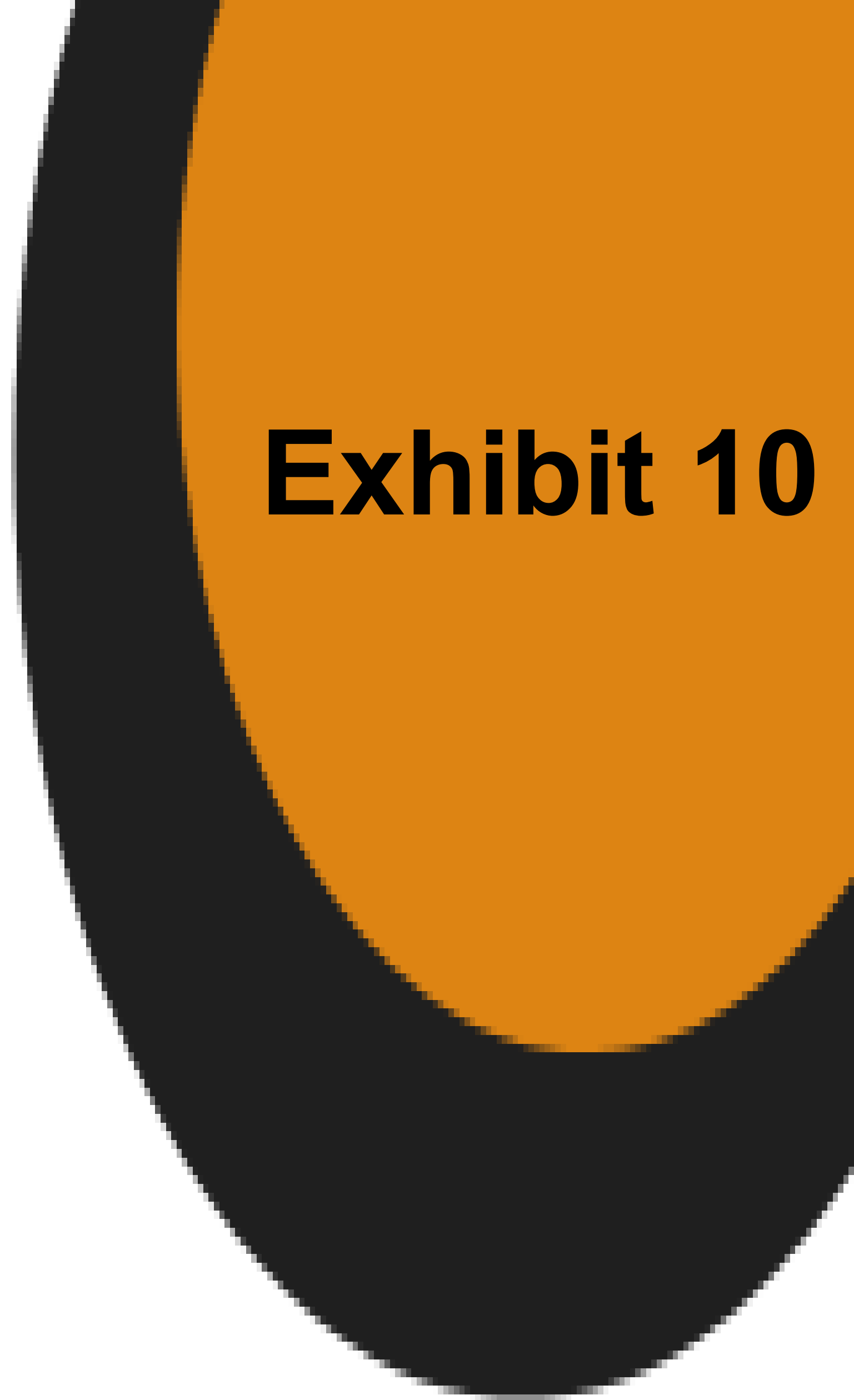
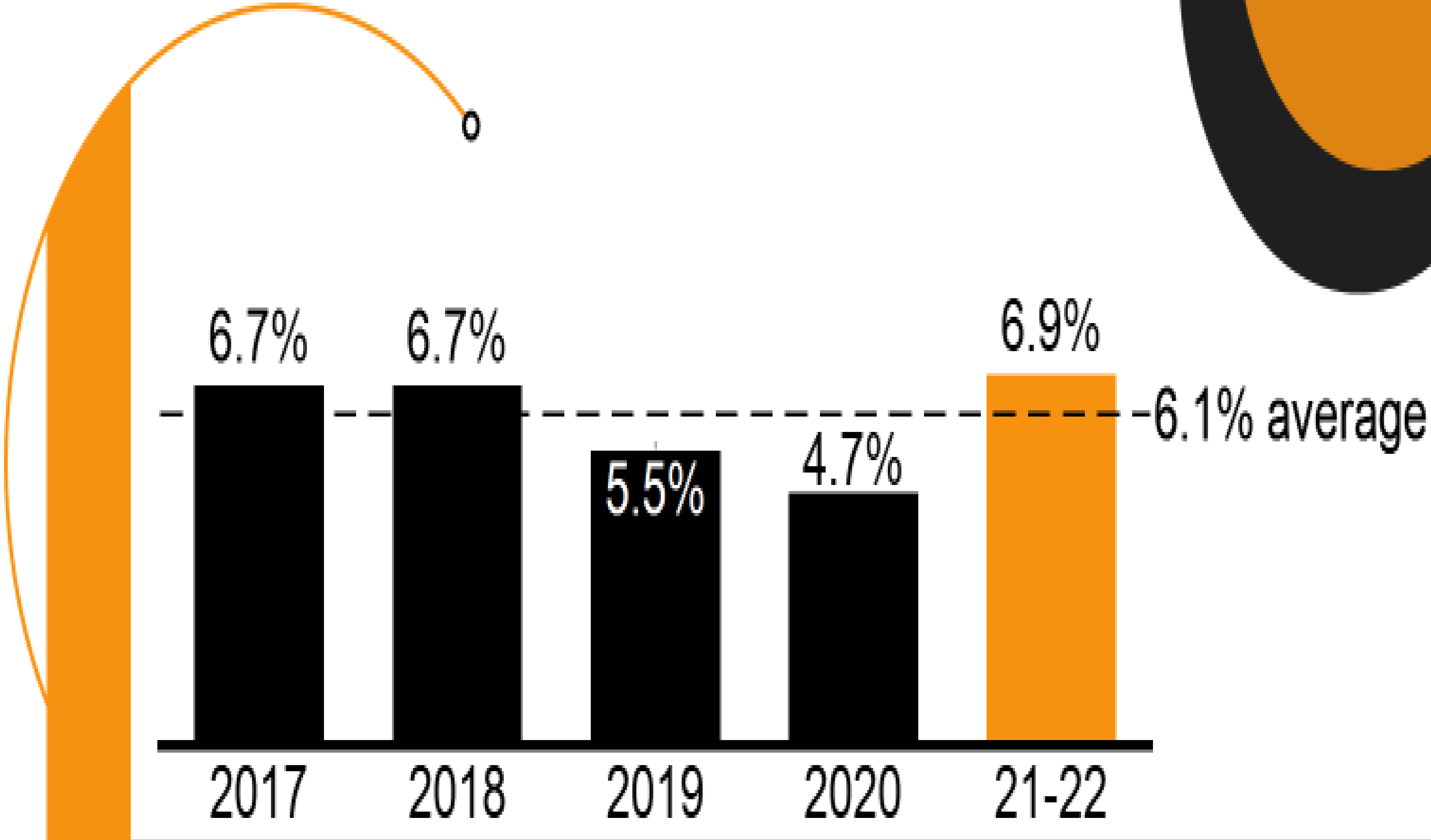


Exhibit 10



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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#4

Japan's Information & Communication
Electronics Equipment (IT) – Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Information & Communication Electronics Equipment – Operating Profit Margin Trends – Mfg. Sector

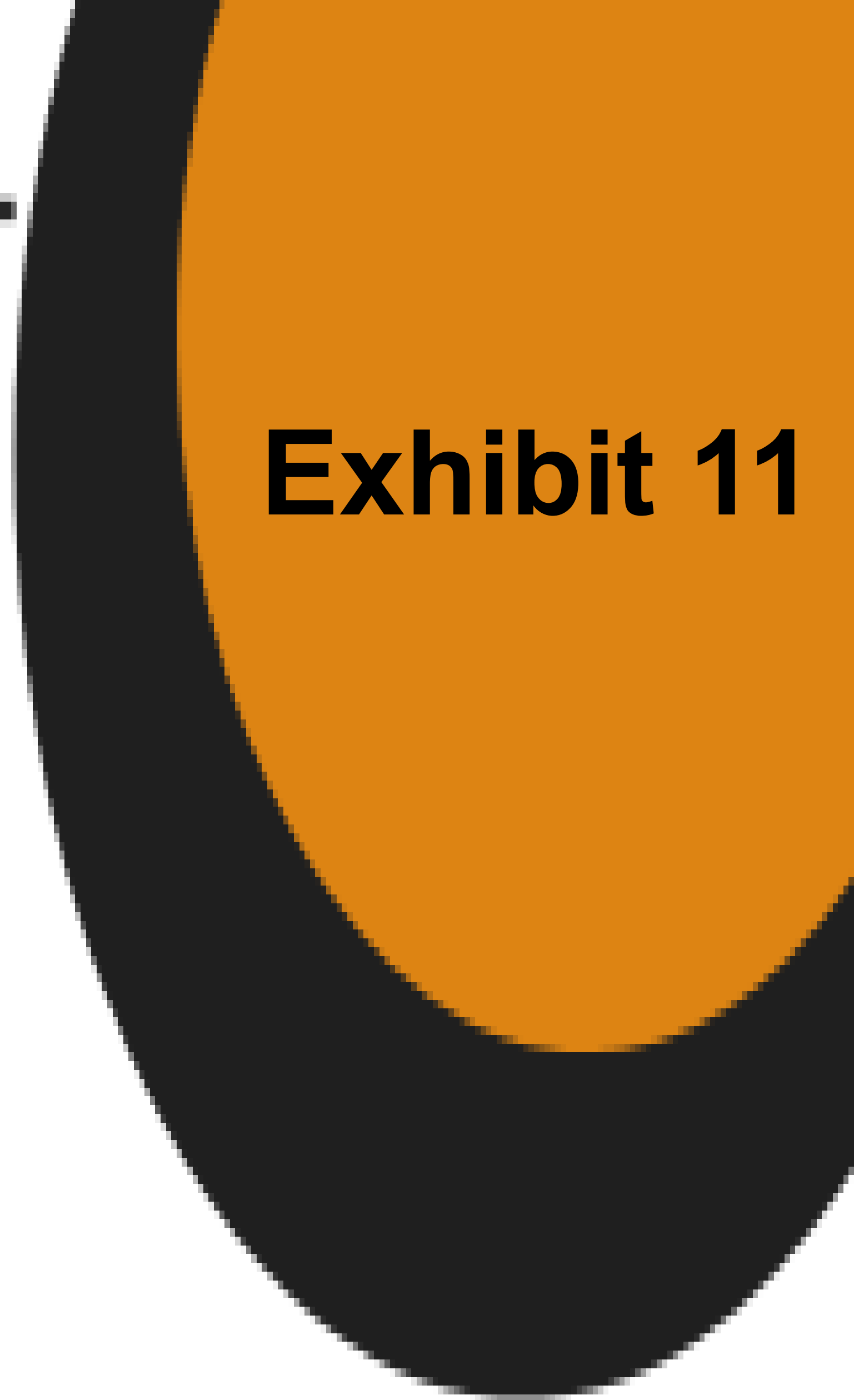
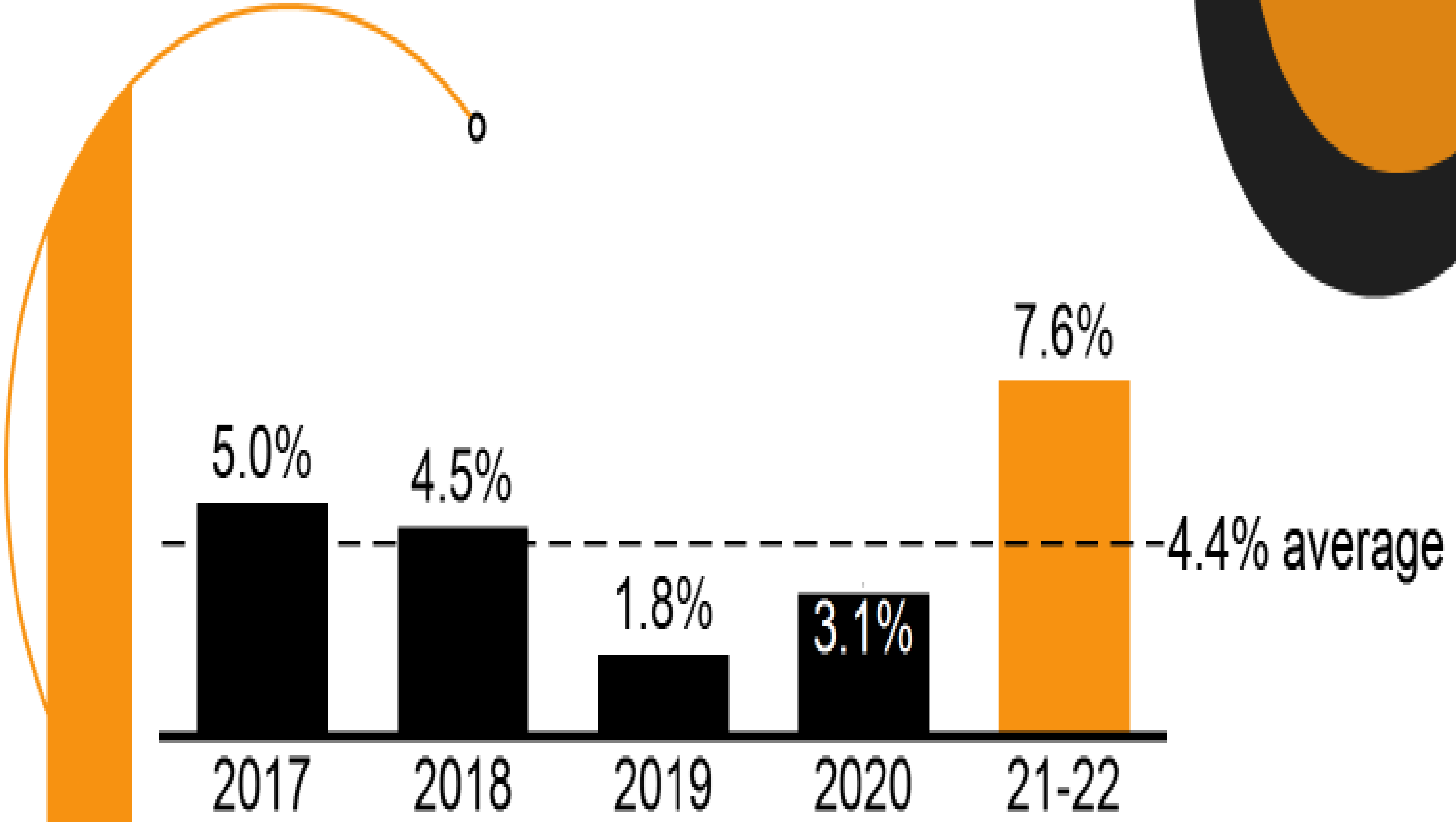


Exhibit 11



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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#3

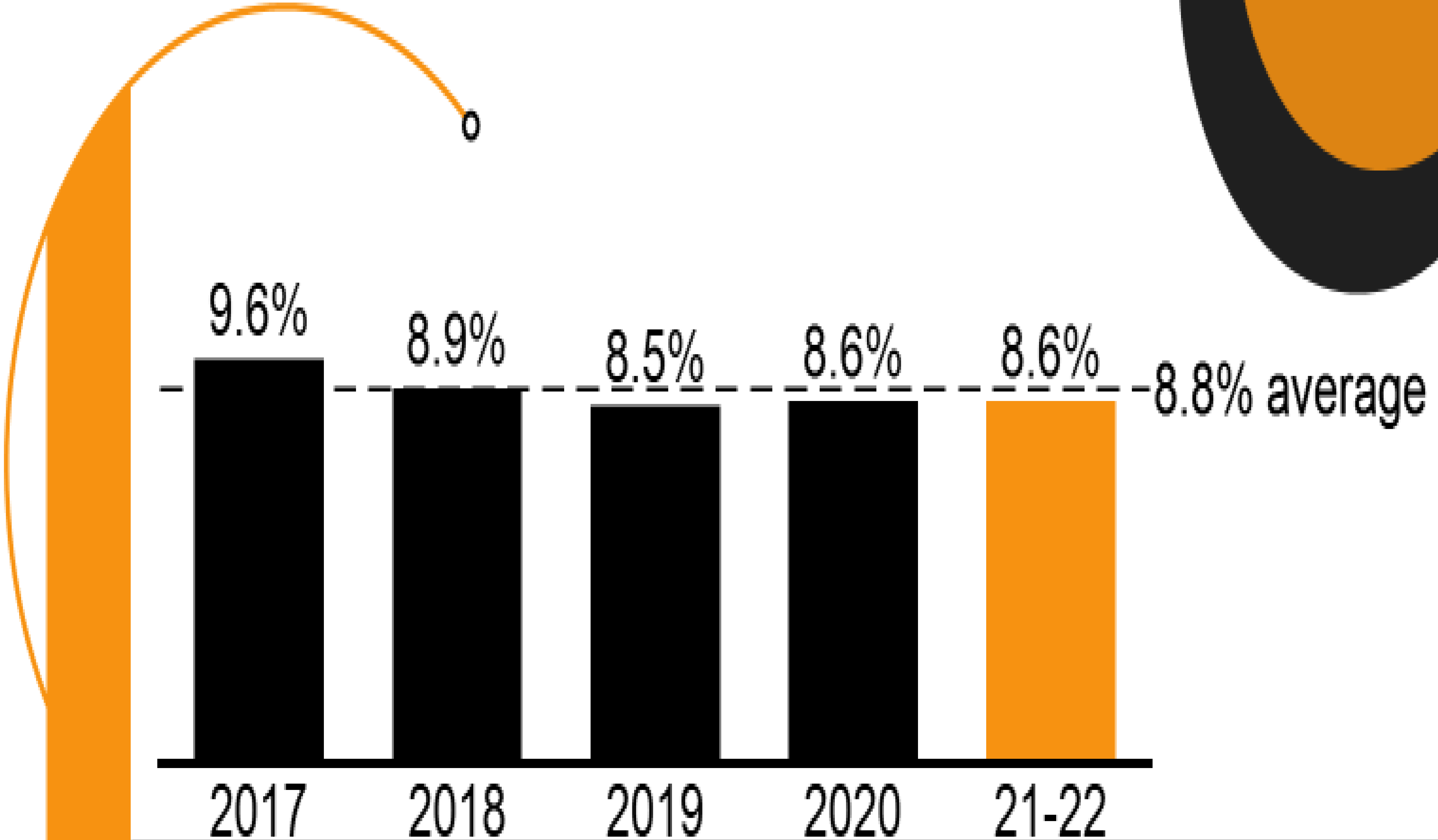
Japan's Information & Communication
Industry (IT) – Non-Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Information & Communication (IT) Industry's Operating Profit Margin Trends – Non-Mfg. Sector



Exhibit 12



Source: Japan official data, Cissoko & Company Intelligence and analysis

Key
Insights

#2

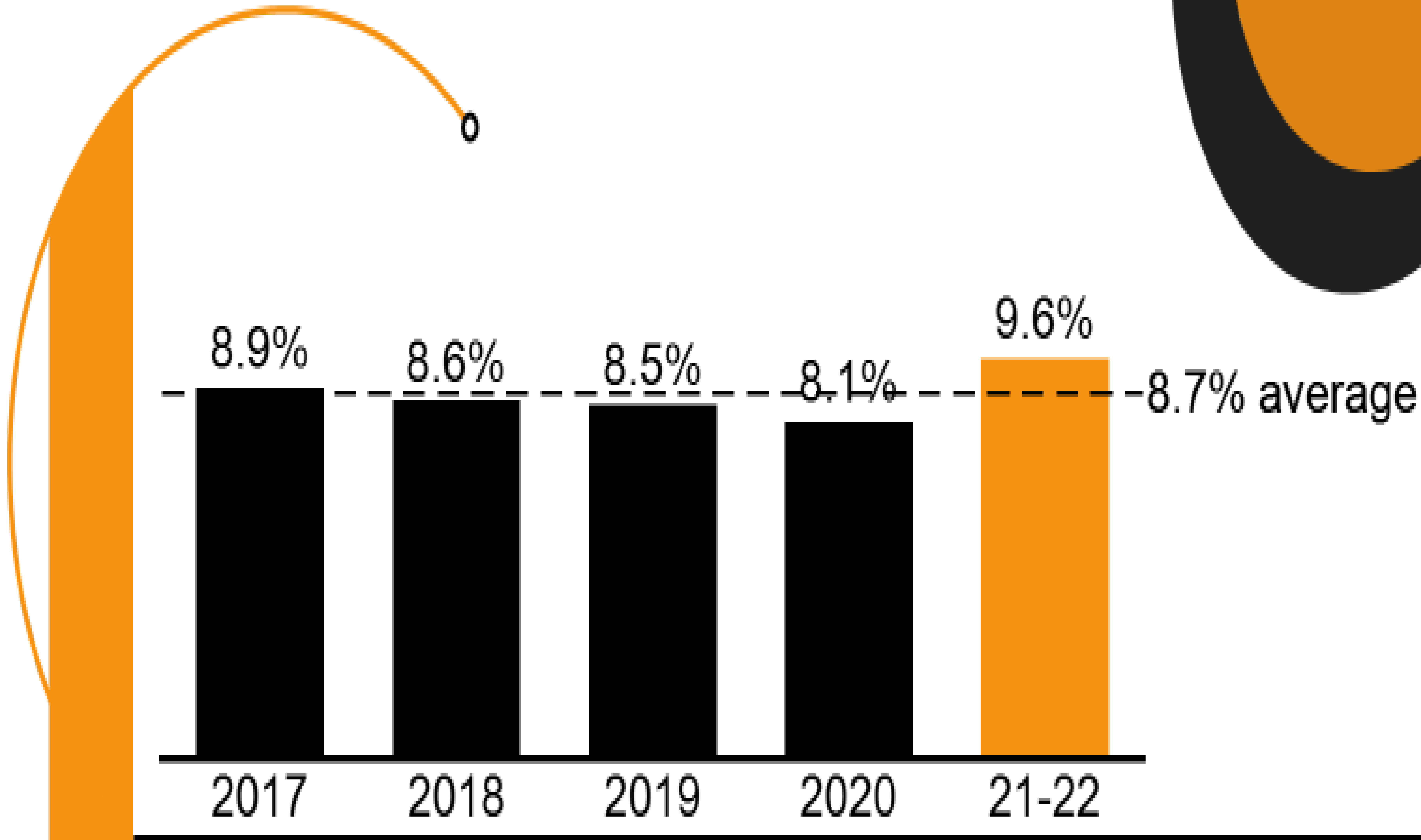
Japan's Chemical & Allied Products
Industry (Pharma, Cosmetics, etc.)

Japan's Most Profitable
Industries **2021-22**

Chemical & Allied Products Industry's (Pharma, Cosmetics) Operating Profit Margin Trends



Exhibit 13



Key
Insights

Source: Japan official data, Cissoko & Company Intelligence and analysis

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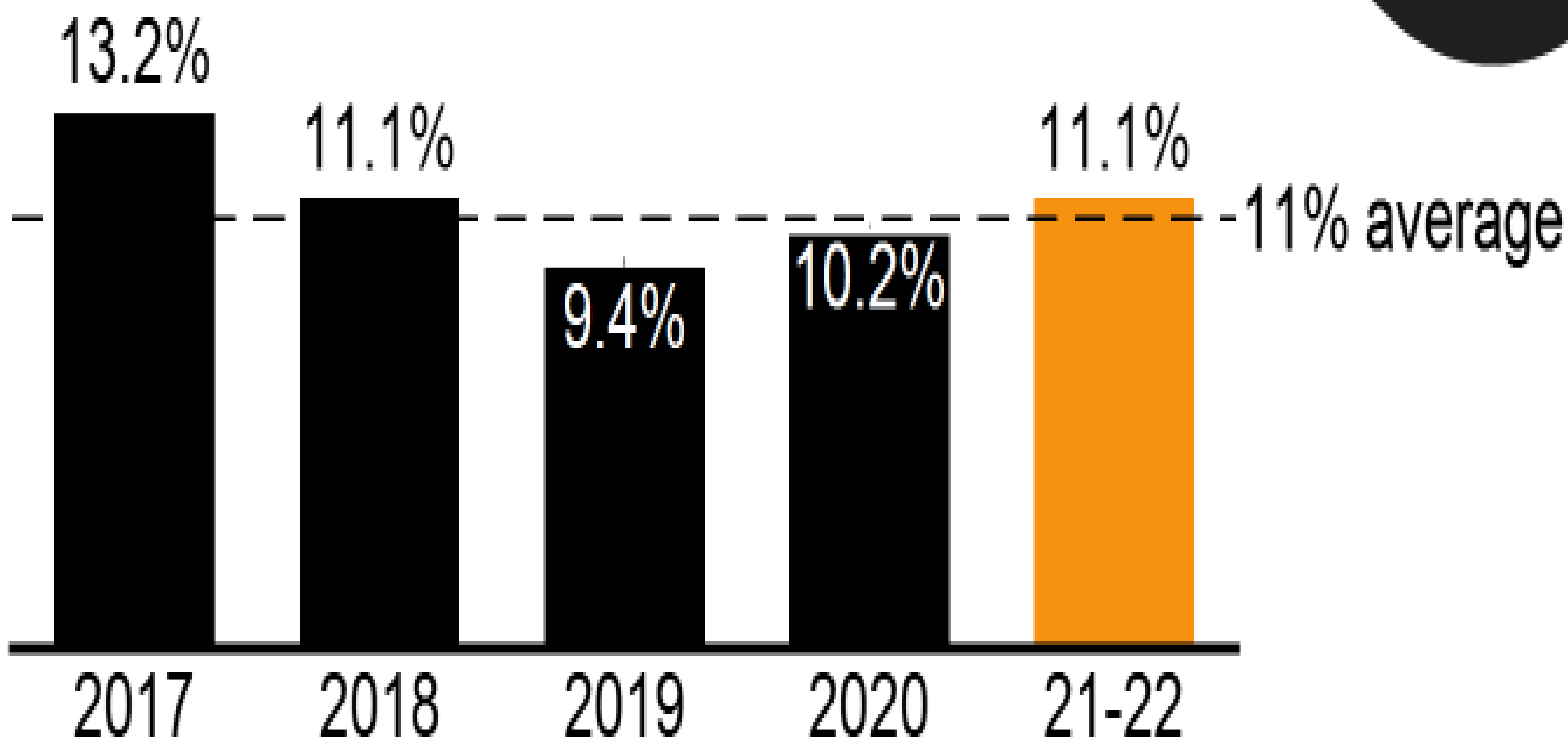
#1

Japan's Real Estate Industry –
Non-Mfg. Sector

Japan's Most Profitable
Industries **2021-22**

Japan's Real Estate Industry's Operating Profit Trends – Non-Mfg. Sector

Exhibit 14



Key
Insights

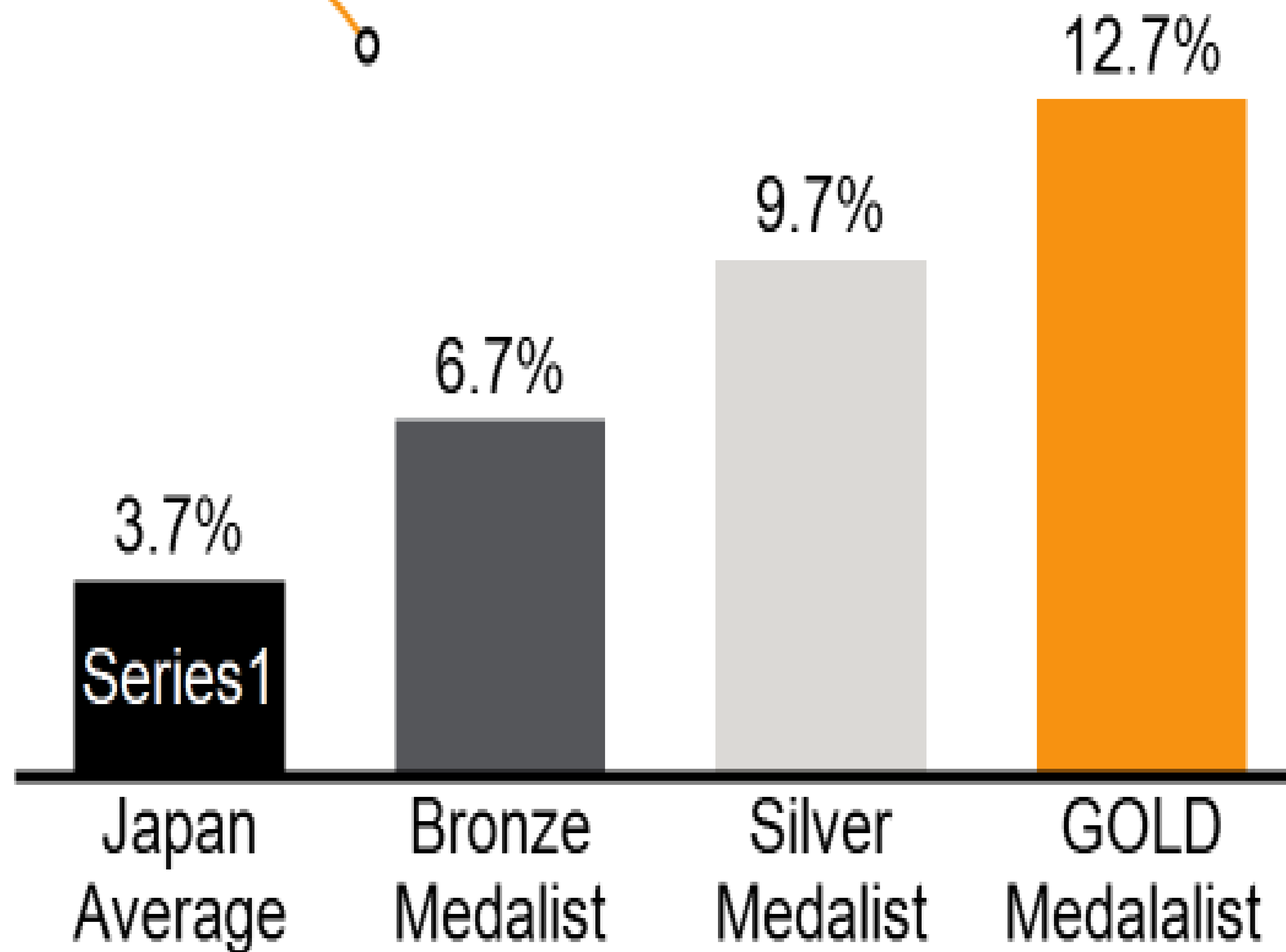
Source: Japan official data, Cissoko & Company Intelligence and analysis

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**Which Number
You Need to Hit
to be Officially
Crowned Japan's
Gold Medalist of
Profitability?**

To be Crowned Japan's Medalist of Profitability, a Firm Needs to Hit One Standard Deviation above EBIT average

Exhibit 15

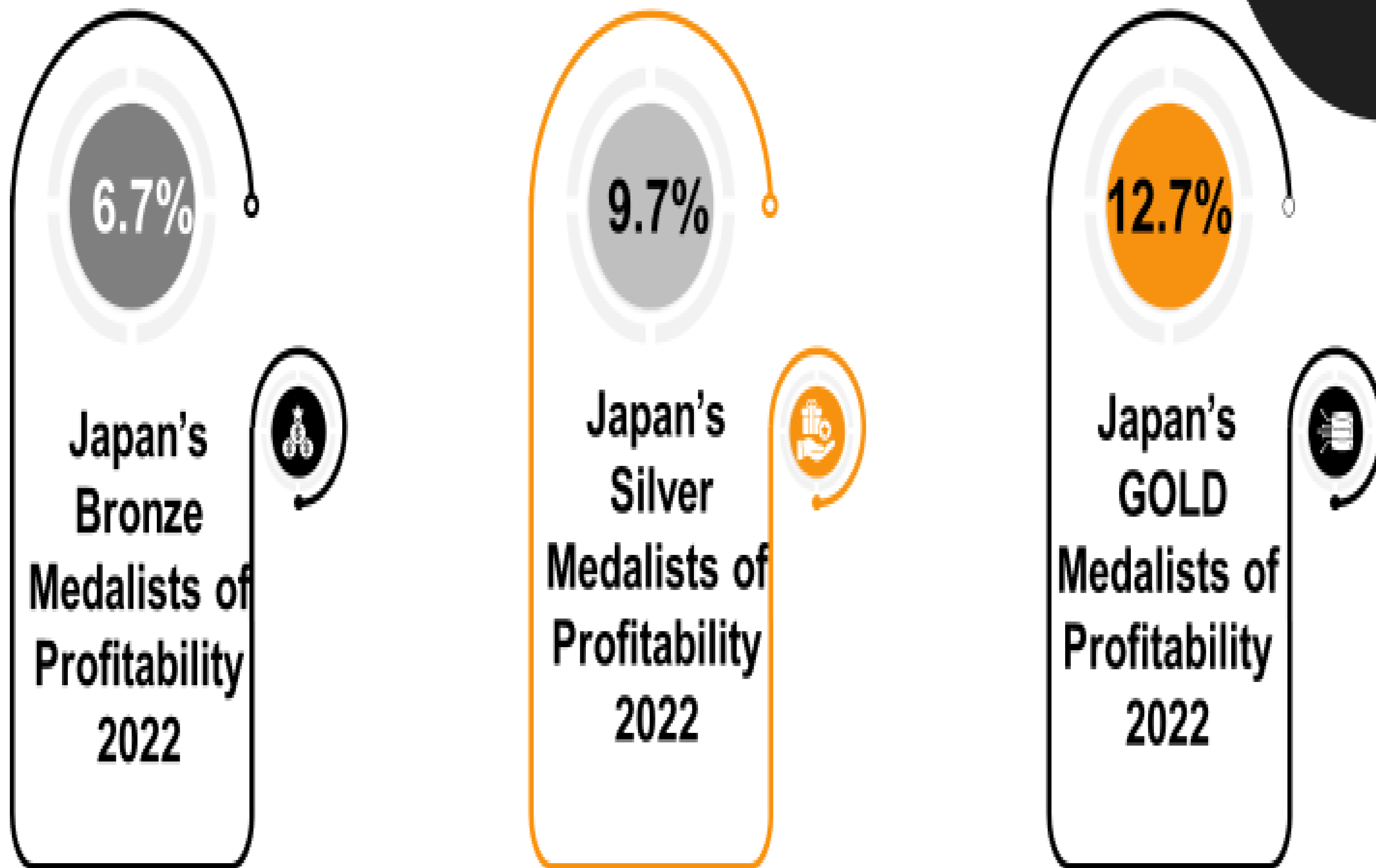


Source: Japan official data, Cissoko & Company Intelligence and analysis

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Unveiling Japan's Gold Medalists of Profitability 2022: Winners of Japanese Market ¥96 Trillion 'Profits War'

Exhibit 16



Source: Japan official data, Cissoko & Company Intelligence and analysis

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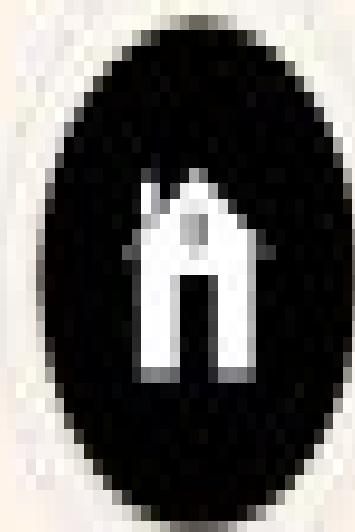
**Our
Congratulations to
Japan's Medalists
of Profitability
2022!**

**For the full 127-page Report
and deeper analyses of your
industry, visit our website or
search:**

**“Japan’s Gold Medalists of
Profitability 2022:
Winners of Japanese Market
¥96T Profits War”**

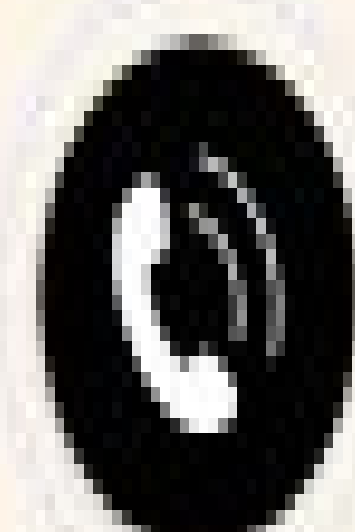


Thanks for your time



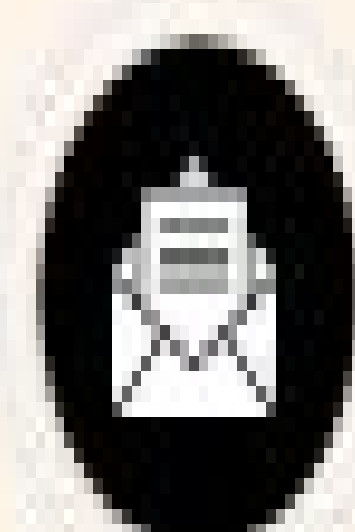
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